

**Middlebury College  
Computer Science Seminar**

**How to Build Your Own Multi-Billion  
Dollar Technology Company**



**Jon Walker**  
**CTO, AppFolio, Inc.**

Jon Walker, CTO and co-founder of AppFolio and two other software startups, will share best practices and lessons learned from building a multi-billion dollar technology company from scratch. In his talk, Jon will explore how to identify great business opportunities, build technology and infrastructure to support those opportunities, foster a culture of continuous innovation, and rapidly scale businesses.

**Bio:**

Jon is one of the original founders of AppFolio and is responsible for technology and engineering. He is an entrepreneur at heart and is passionate about building and leading great engineering teams. He is a competitor off the computer as well – he played basketball in college and still finds time to play in his free time. Prior to AppFolio, Jon was the CTO of Versora (sold to Kaseya in 2007), providers of open source Windows to Linux migration software. Before that he was the CTO for Miramar Systems (sold to Computer Associates in 2004) where he led the development and quality assurance teams. The software developed under his direction has been deployed to over 20 million computers worldwide. Jon has also been a senior technologist for Nortel Networks and Xing Technology Inc. (sold to Real Networks), a contributing editor to LinuxWorld Magazine, and he holds multiple patents. Jon has also taught Software Engineering and Scalable Internet Services at Westmont College and UC Santa Barbara.

**Friday, April 5, 2019**  
**12:30 p.m.**  
**McCardell Bicentennial Hall 220**

**Pizza will be served at 12:25 p.m.**

*This event is sponsored by the Computer Science Department*